



PHILLIP S. AURBACH, ESQ.

After almost 40 years of trial practice, 10 of which have included service as a mediator and arbitrator, veteran trial lawyer Phillip Aurbach joined Advanced Resolution Management as a full-time neutral. A Las Vegas native, he began his career in the Clark County District Attorney's Office and also held positions with several local law firms. In 1987, he became a partner in the firm of Lehman & Aurbach, which later became Marquis Aurbach & Coffing, for which he is best known. Phil has developed a reputation as an accomplished and prominent business litigation attorney, having arbitrated and litigated numerous jury and bench civil cases. Some of which include several corporate and partnership dissolution and receivership cases as well as a \$5 million breach of contract award after a 22-day arbitration on behalf of a health care provider against an HMO.

Building on his extensive litigation experience, as well as his training through the nationally acclaimed Straus Institute of Dispute Resolution at Pepperdine Law School, Phil assists parties in resolving complex and often contentious civil disputes. His experience includes serving both as a mediator and arbitrator on cases involving thousands of dollars to multimillion-dollar contracts, often times involving partnership/corporation dissolutions and business/commercial cases. He also has experience with construction, employment, personal injury and real estate matters. As an arbitrator, he has strong evaluation skills and has a reputation for being both fair and impartial. Phil truly manages the arbitration process, effectively moving the case along in an effort to help avoid unreasonable cost and delay. As a mediator, he is best known for his persistence, personality and ability to connect with the parties. Phil strives to reach a resolution on each case and will follow up with the parties for as long as it will take to obtain a settlement.

PROFESSIONAL EXPERIENCE

- Neutral, Advanced Resolution Management
- Shareholder, Marquis Aurbach & Coffing, PC (1988-present)
- Settlement Judge, Supreme Court for the State of Nevada (2008-2016)
- Member, American Arbitration Association (1999-present)
- Shareholder, Lehman & Aurbach (1987-1988)
- Shareholder, Phillip S. Aurbach, Ltd. (1985-1987)
- Shareholder, Colucci Minagil & Aurbach, Ltd. (1980-1985)
- Attorney, Lemman & Nelson (1978-1980)
- Deputy District Attorney, Clark County (1977-1978)



SPECIALTIES

- Bankruptcy
- Business/Commercial
- Contracts
- Construction
- Employment
- Personal Injury
- Real Estate
- Shareholder/Partnership Disputes

PROFESSIONAL LICENSES

- State of Nevada
- Nevada Supreme Court
- U.S. District Court, Nevada
- U.S. Court of Appeals, Ninth Circuit
- United States Supreme Court

ADR TRAINING

- Practicing Tips in ADR & Negotiation Settlement, State Bar of Nevada (2012)
- Implicit Bias & Social Cognition, Nevada Supreme Court Training (2012)
- Advanced Mediation Training, Nevada Dispute Resolution Coalition (2012)
- Advanced Mediation Training – Settlement Program, Nevada Supreme Court (2011)
- Maximizing Efficiency & Economy in Arbitration Preliminary Hearing, ABA (2011)
- The Best Impasse Breaking Technique, ABA (2011)
- Advanced Appellate Mediation Training for Settlement Judges, Nevada Supreme Court (2010, 2008, 2007)
- Mediation Advocacy, State Bar of Nevada (2010)
- Dealing with Delay Tactics in Arbitration, AAA (2010)
- Private Arbitration Update, Arizona State Bar (2009)
- Arbitration Awards: Safeguarding, Deciding & Writing Awards, AAA (2006, 2005)
- Arbitrator Ethics & Disclosure, AAA (2004)
- Arbitrator Update, AAA (2003)
- Arbitration Training, Eighth Judicial District Court (2003)
- Construction Industry Arbitrator II Training: Advanced Case Management Issues, AAA (2002)
- Advanced Mediation Practice, Pepperdine University School of Law – Straus Institute (2000, 1997)
- Mediation Training, State Bar of Nevada (2000, 1997)
- Commercial Arbitrator Training, AAA (1999)
- Mediation Advocacy Workshop, AAA (1997)
- Appellate Mediation Training, Nevada Supreme Court (1997)
- Nevada Mandatory Arbitration Training (1995)
- Arbitrator Training, AAA (1993)

EDUCATION

- J.D., University of San Diego School of Law (1977)
- B.S., Western Kentucky University (1973)



MEMBERSHIPS & PROFESSIONAL AFFILIATIONS

- Member, State Bar of Nevada
- Member, American Bar Association
- Member, Nevada Trial Lawyers Association
- Member, Clark County Bar Association

HONORS & AWARDS

- Highest AV Rating with Martindale-Hubbell of “Preeminent”
- Highest AVVO Rating 10.0 Superior
- Listed in “The Best Lawyers in America” 2016 (Litigation-Real Estate)
- Mountain States Super Lawyers, 2007-2015
- Desert Companion Top Lawyer (Commercial Law) in Desert Companion
- 2012 Top Lawyers (Commercial Law) in Desert Companion

LECTURES, TEACHING & PUBLICATIONS

- Author, “Compelling Arbitration, Not so Compelling in Nevada,” Nevada Lawyer (2009)
- Author, “Frustration, Anxiety and Stress – Evidentiary Foundation at Trial,” Communique (2007)
- Speaker, “Can Non-Signatories Be Compelled to Arbitrate,” AAA/ADR Seminar (2004)
- Speaker, “How to Fire Employees Without Making Them Cry” (2002)
- Author, “Maximizing Mediation Settlements,” Advocate (2001)
- Speaker, “Maximizing Mediation Settlements” (2001)
- Author, “Breaking Up [A Law Firm] is Hard to Do,” Nevada Lawyer (1995)
- Speaker at Various Seminars – “Becoming a Nevada Civil Trial Attorney” (1994), “Negotiating Deed of Trust Foreclosures” (1994), “How to Grab a Debtor by the Assets and Not Let Go” (1991), as well as several others.
- Speaker, “Unlawful Detainer Action in Nevada,” National Business Institute (1992)
- Author, “How to Protect Your Real Estate Commission” OPENLINE MAGAZINE, The Las Vegas Board of Realtors (1988)

